

## From the **PRESIDENT AND CEO**

Dear Friends,

Fiscal year 2023 was another productive year for Thanksgiving Point as we took significant steps towards the vision of our future. Our contribution to Utah and our surrounding communities remains strong. In 2023, 1.3 million unique visitors attended an event, after-school program, science center, or learning opportunity at Thanksgiving Point. We are one of the most frequently visited places in Utah.

"We love helping community members find a place where they can **serve**, **grow**, **and learn.**"

-McKay Christensen

Research continues to show that children decide early in life, many by the fifth grade, whether they are good at STEM. This confidence in STEM is one of the strongest predictors of whether children will go on to work in STEM fields as adults. Research also shows that children from low-income households are significantly less likely to gain early confidence in STEM or go on to work in STEM. Why? Because they lack access to STEM enrichment programs and experiences both inside and outside of their home.

In Utah, 31 percent of children from high-income homes will go on to work in STEM because of their opportunities to gain confidence in STEM at a young age. However, only 7 percent of children from low-income homes will go on to work in STEM. And the unfortunate fact is this: STEM jobs pay 84 percent more on average than other jobs. So, children from low-income homes are less likely to earn a higher-than-average STEM wage in their working life.

Thanksgiving Point operates some of Utah's best children's science centers, including the Mountain America Museum of Ancient Life, Curiosity Farms, Butterfly Biosphere, Ashton Gardens, and the Museum of Natural Curiosity. We conduct thousands of learning sessions and programs with kids each year. As a result, we are well-equipped to bring confidence and joy in STEM to Utah's kids.

Our Every Kid Counts initiative is reaching kids from low-income households. Every child whose parents are on WIC or SNAP benefits attends Thanksgiving Point venues and programs for free. The attendance of these kids grew by 25 percent over last year. We also grew our outreach centers, targeting low-income locations in Utah, to 12 centers where we take STEM learning to kids who can't travel to Thanksgiving Point. We continue to partner with 30 key non-profit organizations in Utah that are also focused on the well-being of Utah's kids.

In 2023, we launched a strategic effort to enhance our programs, exhibits, and focus to help kids who participate in our programs and visit our science centers to gain confidence in STEM. We now conduct over one hundred STEM group programs each week at Thanksgiving Point.

In 2023, we invested significantly in transforming Farm Country, a long-time family venue, into Curiosity Farms, a new science center that helps children learn about the latest tech and science used in farming and food production. Children will interact with key technologies of indoor farming, water conservation, breeding, livestock tracking, GPS-led driverless vehicles, and more. Multiple daily programs give kids hands-on opportunities to get familiar with and confident in agricultural STEM.

We recently announced the approval by the Thanksgiving Point Board of Trustees to open a new Science and Technology Center to help kids learn the technology used in some of Utah's major industries, including: energy, biotech, aerospace, financial technology, and more. Coding and AI labs will help every child gain confidence in technology. We anticipate launching fund-raising efforts in 2024.

In 2023, we opened The Carousel at Thanksgiving Point. The Carousel has been the long-term vision of Barbara Barrington Jones, a long-time donor and partner of Thanksgiving Point. The Carousel is a fitting tribute to Barbara's desire to bring joy and happiness to kids. We invested in the remodeling and improvement of our meeting and wedding venues, paths, and other key infrastructure in Ashton Gardens. We also opened key learning galleries in the Mountain American Museum of Ancient Life and other areas across property.

This year, Thanksgiving Point once again received five Utah Best of State awards including Best Entertainment Venue, Best Event/Performance Venue, Best Festival, Best Museum, and Best Dining in Harvest Restaurant.

Our donor partnerships continue to grow as part of our Curiosity Club program. We are extremely grateful for the support of our private donors and corporate partners who are essential to our vision of helping Utah's kids. We are grateful to Lehi City and the State of Utah for their ongoing support as well. We are thrilled with the enthusiasm we see in our



partners for helping us fulfill our mission.

We are grateful for your continued support of our efforts and look forward to welcoming you soon to Thanksgiving Point.

Sincerely McKay Christensen President & CEO

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## Stories from **THANKSGIVING POINT**

**In 2023,** nearly two million guests visited Thanksgiving Point to experience the wonders of the natural world together. Whether guests were smelling the flowers at the Tulip Festival, fluttering with the butterflies in the Entomology Lab, or warming up by a firepit in Luminaria, they joined in on some of the best and most enriching experiences in Utah.

Thanksgiving Point's Every Kid Counts initiative grew immensely. This three-pillar service-focused aspect of the organization includes:

• Admission: Children of families on SNAP or WIC benefits visit Thanksgiving Point for free and adults visit for a discounted price. Nearly 100,000 guests utilized this program from March 2023 – February 2024.

• **Nonprofit Partnerships:** 30 nonprofits with kid-centric missions have partnered with Thanksgiving Point. These partners are able to host events at Thanksgiving Point free of charge to help fundraise, create awareness, or support their members.

• **Outreach Programs:** Hands-on science learning teams visit economically disadvantaged schools and community centers throughout Utah to provide STEM instruction.

Each year, Thanksgiving Point grows its programs and offers new opportunities for kids and families to explore the natural world. It is a place for families to grow, visit, dine, and play together. Thanksgiving Point is grateful to be a part of this incredible community.



## 2023 **KEY NUMBERS**

2,049,646 **GUEST VISITS** (based on tickets purchased — not tickets scanned)

625,919 GUESTS LARRY H MILLER MEGAPLEX

408,844 SERVED FOOD SERVICES

38,552 ROUNDS THANKSGIVING POINT GOLF COURSE

> 4,586 GUESTS ART INSTITUTE

354,094 SIGNATURE EXPERIENCE ATTENDEES

> **Tulip Festival:** 171,984

Dinosaur Island: 190,265

> Luminaria: 178,712

> > \*HIGHEST ATTENDED EVENTS

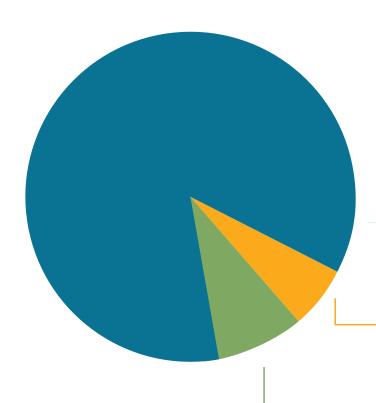
**534,289** MUSEUM OF NATURAL CURIOSITY

362,083

MOUNTAIN AMERICA USEUM OF ANCIENT LIFE 597,277 ASHTON GARDENS

**172,948** ARM COUNTRY **384,049** BUTTERFLY BIOSPHERE

### By the numbers: **FINANCIALS**



#### **\$39,202,431** REVENUE (Less Capital Campaign)

**83.57%** EARNED REVENUE (Memberships, Restaurants, Catering, Retail, Rentals, Events, and Admission Fees)

**5.34% GOVERNMENT** (Grants)

**11.09% COMMUNITY SUPPORT** (Sponsorships, and Corporate, Individual, and Foundation Support)

\$30,792,940 EXPENSES (Does not include depreciation)

 84.5%
 \$26,018,932 Program Costs
 \$1,362,248 Fundraising
 \$3,411,760 General and Management

# By the numbers: **VOLUNTEERS**

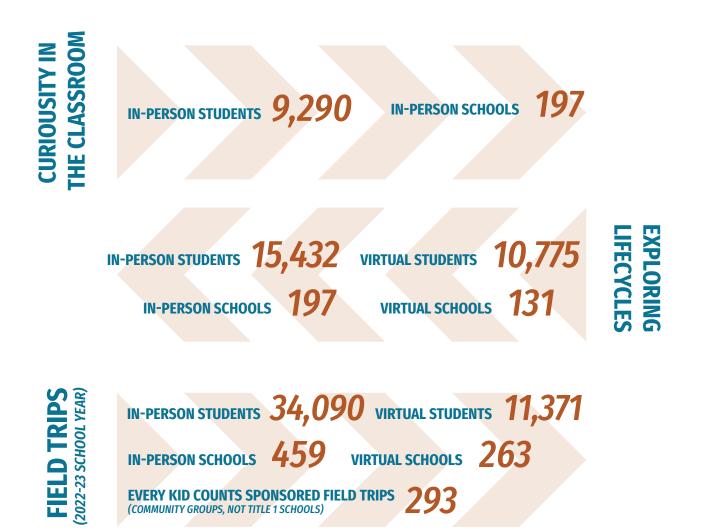
BUTTERFLY BIOSPHERE 1,095	917
MOUNTAIN AMERICA MUSEUM OF ANCIENT LIFE <b>1,048</b>	ACTIVE VOLUNTEERS
MUSEUM OF NATURAL CURIOSITY 672	GROWING LEADERS 10
CURIOSITY FARMS O	CORE VOLUNTEERS 480 COMMUNITY VOLUNTEERS
ASHTON GARDENS 6,291	283
SIGNATURE EXPERIENCES 8,143	NEW VOLUNTEERS
MASTER GARDENERS 4,171	
GROWING LEADERS 51	
EDUCATION PROGRAMMING 1,757	

23,227 VOLUNTEER HOURS

"I love Thanksgiving Point's emphasis on wholesome family activites that encourage the entire family to interact together and build wonderful memories."

-Anonymous, 2023

### By the numbers: LEARNING & ENGAGEMENT



### TITLE I STUDENTS ON SCHOLARSHIP

SUMMER CAMP 1,458 COMMUNITY OUTREACH EVENT PARTICIPANTS

24,490

EARLY CHILDHOOD 322 COMMUNITY OUTREACH WORKSHOPS AND CLASSES 5,754

GIRLS IN STEM **1,204** 

CLASSES

9









### What to Expect: UTAH CHILDREN'S SCIENCE AND TECH CENTER

**In October 2023,** Thanksgiving Point announced that it is planning to build the Utah Children's Science and Tech Center. Offering hands-on learning for a variety of STEM topics, the new science center will inspire curiosity and foster a deeper understanding of our world. It will help prepare our children to enter STEM and become leaders and innovators.

Thanksgiving Point is uniquely suited to host Utah's premier STEM learning center. Known as Silicon Slopes, Utah is now a hub for tech and science, with the tech sector growing every year. A driving force locally and nationally, Utah's tech industry grew nearly five percent each year from 2008 to 2018, more than doubling the growth rate of the rest of Utah's economy. Among all states, Utah had the second-highest tech job growth rate (Kem C. Gardner Institute).

In order to stay at the top of the tech industry, Utah is presented with a need to expand science and tech learning, in the classroom and in the home. Children's interest and beliefs about their own capacities for success in science begin declining by middle school if they're not presented with opportunities to develop curiosity by age 7-9. Moreover, this decline is most evident in underrepresented groups, including girls, minorities, and children from lower socioeconomic backgrounds (National Library of Medicine).

This new science and tech learning center will create thousands of opportunities for kids to become curious and confident about various science and tech principles. They can explore beyond our planet with interesting astronomy exhibits. They'll study robotics, mechanical engineering, and information technology, being better prepared for an ever-evolving technological future. These are just some of the exhibits they will discover.

Through the Utah Children's Science and Tech Center, Thanksgiving Point will create pivotal passions in STEM. We will inspire our children to evolve with tech, to solve the challenges of the future, and to contribute to Utah's economy and workforce in a positive, influential way.

We are thrilled to host this new science center, and cannot wait to see the impact we have in Utah's future.



## Board of **TRUSTEES**

**Alan and Karen Ashton** *Founders* 

**McKay Christensen** CEO of Thanksgiving Point

**Spencer Ashton** System Engineer, Harman-Management Corporation

**Stephen Ashton, PhD.** Senior Director of Farm Country and Butterfly Biosphere

**Scott Anderson** *Chairman, Zions Bank* 

Mark Wolfort Founding Executive, General Counsel for doTERRA

Jeanette Bennett Executive Managing Director, President of Colliers

**Ruth Todd** *Executive Vice President, Bonneville Communications* 

**Diane Acevedo** Senior Vice President of Operations, Gabb Wirless



# Thank you to our **CURIOSITY CLUB MEMBERS**

Partners of Thanksgiving Point give generously to support our mission. We call this the Curiosity Club, because here at Thanksgiving Point, we help curious kids grow.

#### Platinum

Mountain America Credit Union Child Family Foundation George S. and Dolores Doré Eccles Foundation Gardner Institute

#### Gold

Dancing Moose Montessori School dōTERRA Adobe

#### Silver

Joseph & Kathleen Sorenson Legacy Foundation NuSkin Silicon Slopes WCF Insurance The Pestana Family Williamsen Family Foundation Big-D Construction Brad & Jenny Parker Brent & Cheri Andrus The Kahlert Foundation Barbara Barrington Jones Family Foundation Ashton Family Foundation Deseret First Credit Union

Lehi City PARC Union Pacific Jack & Mary Lois Wheatley Family

KLAS Research Kem & Carolyn Gardner DMC Central Bank Built Oakdell Egg Farms US Synthetic Coca-Cola Sam & Mary Dunn UBB

#### Bronze

Brandon & Kristen Fugal Digicert John & Lisa Van Wagoner UCCU Union Pacific Zions Bank Larson CPA Little Fiant Ladder Systems The Miner Foundation Sorenson Legacy Foundation Kellogg Family Foundation 97th Floor Dan & Sarah Burton Cliff & Lila Lillywhite Brady & Kristen Southwick ERA Brokers Consolidated Dusty & Crystal Pyne 1800 Contacts Ellen & John Sperry Gallagher Kathie & Chuch Horman Jeff & Sandee Smith Lennar Love Communications The Lightweaver Foundation Molly & Mike Moesel Mike & Lori Peterson Morgan Stanley Namify Okland Construciton Point of the Mountain Chamber Sales Rabbit Salt Lake Chamber Sheldon & Nicole Richards Sysco Ted & Stephanie Broman Texas Instruments SIRQ Construction Scheels Tracy & Mindy Anderson Yesco Visit Salt Lake

# Thank you to our **MEMBERS**

Thanksgiving Point is where curious kids grow. Thanksgiving Point members contribute annually through the purchase of annual property memberships for families, grandparents, individuals, and more.

#### A Thanksgiving Point membership supports:

- New and improved venues that highlight STEM learning
- The Every Kid Counts initiative
- Scholarships for underprivileged kids
- After-school programs, homeschool groups, field trips, and more

The generosity of our members helps Thanksgiving Point bring the joy of learning and wonders of the natural world to life.







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ThanksgivingPoint.org

Our mission is to bring to life the joy of learning and wonders of the natural world through world-class experiences that engage, delight, and inspire. We welcome all to visit, dine, play, and explore together.